MEETING MINUTES FOR THE

LOUISIANA MILITARY ADVISORY COUNCIL

IN ACCORDANCE WITH REVISED STATUTE 4217.1

ON THE 13TH DAY OF JULY, 2022

COMMENCING AT 10:24 A.M.

LOUISIANA MILITARY ADVISORY COUNCIL

REPORTED BY: KRISTI RYLAND

CERTIFIED COURT REPORTER

PROCEEDINGS
BY MR. ABBOUD:
All right. Good morning,
everyone. I'd first like to
thank you for joining us this
morning for today's LMAC
meeting, 13 July. My name is
Robby Abboud, Executive
Director of the Louisiana
Military Advisory Council.
I'm showing a little bit
of a late start here, about 25
after, so we'll go ahead and
begin. We'll follow closely
along with the agenda.
Everyone should have a packet.
If not, please let me know.
But in that packet, there
should be an agenda. We'll go
ahead and follow that very
closely today. So I'd like the
record to reflect calling this
meeting officially to order.
I know we have a number of

1	before we do that, following
2	the agenda, I'd like to ask
3	everyone to please stand for
4	the Pledge of Allegiance.
5	(PARTICIPANTS RECITED PLEDGE OF ALLEGIANCE)
6	MR. ABBOUD:
7	Thank you, very much. You
8	may be seated. So before we
9	kick off with the rest of the
10	agenda, I'd like to do a quick
11	roll call for the record. So
12	as always, if there are any
13	mispronunciations, please feel
14	free to correct me. So we'll
15	go ahead and begin with the
16	roll call.
17	Mayor Clarence Beebe?
18	BY MR. BEEBE:
19	Here.
20	BY MR. ABBOUD:
21	Representative Raymond
22	Crews?
23	(NO ORAL RESPONSE)
24	BY MR. ABBOUD:
25	General Robert Elder?

1	(NO ORAL RESPONSE)
2	BY MR. ABBOUD:
3	MR. Robert Gatti?
4	BY MR. GATTI:
5	Here.
6	BY MR. ABBOUD:
7	Mr. Brian Jakes?
8	BY MR. JAKES:
9	Here.
10	BY MR. ABBOUD:
11	Mr. John Manion?
12	(NO ORAL RESPONSE)
13	BY MR. ABBOUD:
14	Secretary Don Pierson?
15	BY MR. PIERSON:
16	Present.
17	BY MR. ABBOUD:
18	Ms. Deborah Randolph?
19	BY MS. RANDOLPH:
20	Present.
21	BY MR. ABBOUD:
22	Mayor Rick Allen?
23	BY MR. ALLEN:
24	Present.
25	BY MR. ABBOUD:

1	Major General Ronald
2	Richard?
3	BY MR. RICHARD:
4	Here.
5	BY MR. ABBOUD:
6	Mr. Gary Silbert?
7	(NO ORAL RESPONSE)
8	BY MR. ABBOUD:
9	Mr. Ronnie Slone?
10	(NO ORAL RESPONSE)
11	BY MR. ABBOUD:
12	Senator Mike Reese?
13	BY MR. REESE:
14	Here.
15	BY MR. ABBOUD:
16	Secretary Joey Strickland?
17	BY MR. WILLIAMS:
18	Larry Williams standing in
19	for the Secretary.
20	BY MR. ABBOUD:
21	Okay. For the record, Mr.
22	Larry Williams will be
23	reporting on behalf of
24	Secretary Joey Strickland.
25	Mr. Murray Viser?

1	BY MR. VISER:
2	Here.
3	BY MR. ABBOUD:
4	Major General Keith
5	Waddell?
6	BY MR. HOPKINS:
7	Major General Lee Hopkins
8	substituting for him today.
9	BY MR. ABBOUD:
10	Okay. Major General Lee
11	Hopkins will report on behalf
12	of Mayor General Keith Waddell.
13	Rear Admiral Joel
14	Whitehead?
15	BY MR. WHITEHEAD:
16	Here.
17	BY MR. ABBOUD:
18	Okay. So I see so by
19	my count, I show ten LMAC Board
20	Members in attendance which
21	means we do have a quorum if
22	needed.
23	So next we move onto the
24	approval of the previous
25	meetings and minutes. Those

1	should have been distributed
2	prior to today's meeting. Does
3	anyone have any questions,
4	comments, or notes relative to
5	the prior meetings minutes
6	which was conducted in December
7	of 2021?
8	(NO ORAL RESPONSE)
9	BY MR ABBOUD:
10	Okay. I am hearing none,
11	so I'll now entertain a motion
12	to adopt those minutes.
13	BY MR. JAKES:
14	Brian Jakes, so moved.
15	BY MR ABBOUD:
16	Do I have a second?
17	BY MR. ALLEN:
18	Second.
19	BY MR. ABBOUD:
20	Thank you. All in favor
21	of adoption, please say aye.
22	(CHORUS OF AYES)
23	BY MR. ABBOUD:
24	Okay. Thank you. Okay.
25	And so with that, I'd like to

1	turn the meeting over to LED
2	Secretary Don Pierson, LMAC
3	Chairman for a few remarks.
4	Mr. Secretary?
5	BY MR. PIERSON:
6	Thank you. I'll be brief,
7	but it's not because not a
8	whole lot has been happening.
9	We've had an excellent turn of
10	events over the last few
11	months. You're going to be
12	briefed on a lot of the things
13	that are moving forward in a
14	very favorable way, here
15	shortly.
16	I do want to point out my
17	most recent upgrade to the
18	Louisiana Economic Development,
19	as we welcome Griffin Landry,
20	who will be my special projects
21	officer and confidential
22	assistant. You may recall
23	David Carter, he has been moved
24	onto a new professional
25	development opportunity in the

1 private sector. So I welcome 2 Griffin and look forward to 3 working around the state and 4 the nation with him. 5 Joey Strickland is not 6 available with us today, but 7 we've had a number of good 8 conversations, and you'll hear later some more of the 9 10 initiatives that we continue to 11 advance together. Some really 12 outstanding legislative 13 activities have occurred in Washington. Chris Goode will 14 15 brief on that. He had intended 16 to be here with us today, but 17 as you'll hear later on the 18 dial in, COVID has kept him in 19 Washington D.C. today. 20 So a lot of outstanding 21 activities to report on today. 22 Thank you for carving out time 23 to be here with us. This is 24 just such an important 25 endeavor. And again, while we

1	don't often get a chance to
2	meet and bring you up to speed
3	on things, feel free to contact
4	myself or Robby at any time.
5	But there has been a great deal
6	of forward momentum that I'm
7	pleased that you'll get the
8	opportunity to learn more about
9	today.
10	So with that, I will
11	conclude my remarks and we can
12	continue to transition through
13	the agenda.
14	BY MR. ABBOUD:
15	Thank you very much, Mr.
16	Secretary. So next, we can go
17	ahead and move into our reports
18	and presentations.
19	First, I'd like to call on
20	behalf of the Department of
21	Veterans Affairs, Mr. Larry
22	Williams. He will be reporting
23	out on behalf of Secretary
24	Strickland.
25	BY MR. WILLIAMS:

1 Thank you, and good 2 morning, everyone. Again, my 3 name is Larry Williams, and I'm 4 my Veterans Outreach Program 5 Director for the Louisiana 6 Department of Veterans Affairs. 7 I've been in this position for about two years now. A lot of 8 9 you I know already, previously, 10 and a lot of you it's good to 11 see again as well. 12 I do send greetings from 13 Secretary Strickland. 14 briefing will be very basic. 15 It will give you a lot of great 16 information. I can answer some 17 questions, and questions that I 18 can't answer, I will be happy 19 to relay over to the Secretary. 20 So I will begin with the 21 veterans' homes. Currently, we 22 are caring for 535 veterans at 23 five homes across the State of 24 Louisiana. We do have a small number of veterans and 25

1 employees with COVID-19, but we are doing well. We are working 2 3 to combat nursing and staff 4 shortages through job fairs, 5 advertising on social media, 6 and partnerships with the State 7 Civil Service, Louisiana 8 Workforce Commission, and our local schools, to fill those 9 10 nursing slots and staff shortages that we do show at 11 12 some of our homes. Of course, 13 we are competing with private 14 nursing homes and other 15 organizations for the same talent as well. 16 17 Moving on to our veteran 18 cemeteries, I will go cemetery 19 by cemetery with the current 20 numbers. Central Louisiana 21 Veterans Cemetery, which is 22 located in Leesville, currently 23 1,234 have been interred, and 24 they average 12 burials a 25 month. Northeast Louisiana

1	Veterans Cemetery, which is
2	Rayville, 805 have been
3	interred, and they average 12
4	burials a month. The Northwest
5	Louisiana Veterans Cemetery in
6	Keithville, 3,722 have been
7	interred, and they average 30
8	burials a month. Southeast
9	Louisiana Veterans Cemetery,
10	which is in Slidell, 3,535 have
11	been interred, and they average
12	49 burials a month. And the
13	Southwest Louisiana Veterans
14	Cemetery out in Jennings,
15	Louisiana, 266 have been
16	interred, and they average 12
17	burials a month. Of course,
18	Jennings is our newest
19	cemetery. That is a total of
20	9,562 that have been interred
21	across five state cemeteries or
22	veteran state cemeteries across
23	Louisiana, averaging 110
24	burials a month.
25	We are currently working

1	with Trevor with VA on
2	construction projects to expand
3	ground burial spaces, and
4	columbarium niches. These
5	projects are at Keithville, 4.4
6	million dollar project, and
7	also at the Leesville Cemetery,
8	which is a 2 million dollar
9	project, and both of those
10	expansion projects are
11	currently underway as we speak.
12	The Keithville project has
13	an anticipated completion date
14	of Spring 2023, and the
15	Leesville project is going into
16	construction phase as of this
17	moment. We are expecting
18	October approval for the
19	expansion and improvement
20	projects at Rayville and the
21	Slidell cemeteries.
22	Moving on to the Outreach
23	Department, which of course is
24	my home. Working on prevention
25	of veteran homelessness,

1	suicide, women veterans
2	outreach, and also helping
3	veterans find employment. If
4	you come across a veteran who
5	needs assistance, you can
6	always reach out to me, I'll be
7	glad to give you my business
8	cards. But those are my main
9	focuses. Again, that's Veteran
10	Homelessness Prevention, Women
11	Veterans Outreach, Blue-Star
12	Mothers Support, Gold-Star
13	Mothers and Families Support,
14	and also Veteran Employment.
15	But I do work closely with the
16	LED to bring the message of the
17	programs that they offer to
18	veteran business owners as
19	well.
20	The one thing that I
21	noticed is that a lot of times
22	veteran business owners, and I
23	can completely understand,
24	don't have a whole lot of time
25	to get on the LED website and

1	kind of comb through and look
2	at the overview. So to me,
3	it's easier if I work with the
4	LED to bring those programs to
5	the veteran business owners as
6	I travel the State of
7	Louisiana.
8	But again, if you are
9	looking for support for a
10	veteran, you can always reach
11	out to me, and I will do my
12	very best to assist them.
13	We have built a book of
14	non-traditional resources
15	offered by non-profit and
16	community organizations that
17	can help veterans in ways the
18	state and federal VA
19	Departments can't, and this
20	also includes housing options
21	and employment options as well.
22	Of course, we maintain
23	relationships with veteran
24	service organizations for their
25	support, and this includes the

1 American Legion, VVA, VFW, and 2 our other VSO organizational 3 friends. 4 We will be holding our 5 Fifth Annual Suicide Prevention 6 Summit on September 9th. 7 that will be located in Baton 8 Rouge at 9:00 a.m. Our annual Gold-Star Mothers and Families 9 10 recognition ceremony will be 11 held on Friday, September 23rd, and that will be in Baton Rouge 12 13 beside the State Capitol at the 14 Veterans Memorial Park, and 15 that event will start at 9:00 16 a.m. as well. 17 The LaVetCorps program, 18 our LaVetCorps Navigators are 19 veterans that we hired, and we 20 put them on college campuses 21 around the State of Louisiana 22 with the purpose of assisting 23 veteran military dependent 24 students navigate their way 25 through college. As we know,

1	veterans can face very unique
2	challenges when trying to
3	navigate their way through a
4	four year degree. Especially
5	those who may suffer from PTSD
6	or other illnesses that may
7	affect their mental state. But
8	also, it can be very tough if
9	you have a 32 year old veteran
10	who decides I want to go back
11	to college, just navigating
12	their way through college can
13	be an experience in itself.
14	So our navigators operate
15	on 32 college and university
16	campus veteran centers
17	throughout the State of
18	Louisiana. The program serves
19	more than 10,000 student
20	veterans and their families,
21	and it reminds me of my days
22	when I retired from the
23	military in 2019, the first job
24	I had was to be a LaVetCorps
25	Navigator out on the LSU campus

1 in Baton Rouge. 2 Our State Approving Agency 3 -- our State Approving Agency 4 approves all GI Bill payments 5 for college campuses and 6 student veterans. 7 recently, we brought in more 8 than 168 million dollars in federal dollars to Louisiana's 9 10 Higher Education communities 11 through 232 programs. So if 12 you do have a school, and it's 13 not just 2 year or 4 year 14 universities, but a barber 15 school, a cosmetology school, 16 whatever the case may be, that 17 is in your district or in your 18 parish, and they are interested 19 in how to become GI Bill 20 approved, you can reach out to 21 us and we'll put you in contact 22 with the State Approving Agency 23 to get them through the process 24 of becoming approved to be able 25 to receive a Montgomery GI Bill

1	from veterans and also our
2	national guard and reserve
3	soldiers.
4	The Military Family
5	Assistance Fund and I'll
6	back up real quick, are tuition
7	assistance dollars just
8	depending which branch of
9	service you serve in.
10	Military Family Assistance
11	Fund, the Military Family
12	Assistance Fund is a fund that
13	was set up to assist veterans
14	who are in financial need. The
15	Board reviews applications and
16	can award up to \$10,000 per
17	year to a veteran. Last fiscal
18	year, the Military Family
19	Assistance Fund awarded just
20	over \$71,000 in need based
21	claims to Louisiana veterans.
22	So if you do have a veteran
23	that is in financial need, you
24	can always reach out to us to
25	see if they qualify for the

1 Military Family Assistance 2 Fund. And if they do, we will 3 be glad to help them out. 4 \$10,000, they do not have to 5 pay it back. And I will conclude with 6 7 our Benefit's Offices, our 8 Veterans Assistance Counselors, we have at least one in each 9 10 parish. Some of our more 11 busier parishes, like East 12 Baton Rouge, are assigned two 13 Veterans Assistance Counselors. 14 But our Veterans Assistance 15 Counselors, or our VACs, staff 16 our veterans' benefits offices, 17 assisting veterans and their families with the benefits they 18 19 have earned. According to the 20 Federal VA, out VACs help bring 21 in more than 1.5 billion 22 statewide in compensation and 23 pension dollars. These dollars 24 go directly to the areas 10,000 25 veterans and their families.

1 The one thing that I'll 2 conclude with is if you have a 3 veteran, again, in your parish, 4 region, or area who has not 5 filed a disability claim but is interested in filing a 6 7 disability claim, to please 8 have them reach out to the Louisiana Department of 9 10 Veterans Affairs. A lot of 11 times we hear that it's not 12 worth it, or I don't want to 13 take somebody else's money, 14 whatever the case may be, but 15 it is always worth it if a 16 veteran feels that they 17 incurred an injury while they 18 served in the military that 19 affects them now, they should 20 see a Veterans Assistance 21 Counselor to see about filing a 22 disability claim because this 23 is a benefit that they have 24 earned. 25 And now, I'm not sure if

1	I'm Mr. Abboud, am I taking
2	questions or are we just
3	briefing?
4	BY MR. ABBOUD:
5	We can take questions at
6	this time.
7	BY MR. WILLIAMS:
8	Okay. If anybody has any
9	questions, let me know, feel
10	free?
11	(NO ORAL RESPONSE)
12	BY MR. WILLIAMS:
13	No? I want to thank you
14	all for what you do. I truly
15	appreciate it, and I look
16	forward to meeting with you
17	again after this meeting is
18	over.
19	Mr. Abboud, thank you.
20	Thank you all.
21	BY MR. ABBOUD:
22	Thank you very much, Mr.
23	Williams. I know we certainly
24	appreciate the opportunity to
25	partner and work with the

1	Louisiana Department of
2	Veterans Affairs on behalf of
3	our veteran owned small
4	businesses throughout the
5	state.
6	So I'm not hearing any
7	questions. If anyone does have
8	any questions, we can certainly
9	allow for time following all of
10	the presentations.
11	That said, I would like to
12	now call on Major General Lee
13	Hopkins to report on behalf of
14	General Waddell.
15	BY MR. HOPKINS:
16	Thank you. All right.
17	Good morning, everyone. Good
18	to see everyone here. Thank
19	you for the opportunity,
20	Secretary Pierson, Mr. Robby.
21	On behalf of General Waddell,
22	we appreciate the chance to
23	come here and give you a quick
24	update on some of the things
25	that have gone on since

1 December, in the Louisiana 2 National Guard. 3 And I'll tell you today, 4 the Louisiana National Guard 5 remains operationally engaged in our federal mission in 6 7 support of the war fight, and 8 also our state mission in support of the citizens of 9 Louisiana. 10 11 Currently, for our federal 12 mission, we have 178 soldiers 13 and airmen, who are mobilized 14 either overseas or in the U.S., 15 that are supporting contingency 16 operations. And of note, you 17 know, just a few weeks ago on 18 30 June, we were able to 19 welcome back 282 airmen of our 20 159th Fighter Wing who were 21 deployed in the homeland for 22 Operation Noble Eagle, which as 23 you know, provides security and 24 homeland defense for our United 25 States.

1 We currently have another 2 800 soldiers and airmen that 3 are in the training process 4 right now, and they're projected to mobilize in the 5 6 upcoming year for contingency 7 operations. 8 On the home front, I'll talk a little bit about 9 10 Since emergency response. 11 December, I know when General 12 Waddell was here in December, 13 he talked about Ida in detail. 14 A lot of things went on. 15 good thing, it has been a 16 little quieter since Hurricane 17 Ida but, you know, we're 18 prepped and ready for the next 19 one to come. 20 But since December, really 21 the bigger response we had, 22 other than COVID, was in March 23 of this year, we did mobilize 24 about 260 soldiers and airmen 25 for their tornadoes that struck

in St. Bernard Parish and 1 2 caused damage there. And they 3 assisted with the tornado 4 recovery operations there in 5 St. Bernard Parish. Our 6 engineers cleared down trees, 7 we removed debris from 8 municipal facilities and buildings, and then we also 9 10 delivered tarps for the 11 numerous homes that had been 12 impacted by that tornado to 13 assist those citizens. 14 Back to COVID. 15 significant milestone on 30 16 June after more than two years 17 and continuous operations, we ended our COVID task force. 18 19 You know that we had at one 20 time up to about 900 soldiers 21 and airmen who were on duty 22 doing great things for 23 Louisiana, partnering with the 24 Louisiana Department of Health, 25 and also, you know, other state

1	agencies and our parishes. In
2	total they did a lot of work
3	over that time frame. They
4	administered over 636,000 COVID
5	tests during that time period.
6	They gave vaccines to more than
7	234,800 citizens in Louisiana.
8	They completed over 140,000
9	emergency delivery missions of
10	various things; PPE, vaccines,
11	supplies, whatever was
12	necessary to support COVID
13	the fight against COVID.
14	And in support of numerous
15	food banks around the state,
16	they packaged and were able to
17	distribute 46.5 million pounds
18	of food to those citizens who
19	were impacted due to, you know,
20	losing jobs and not being able
21	to work because of whatever
22	reason due to COVID. So really
23	a lot of work that went on.
24	And last but not least, on
25	the home front is cyber. It's

1 probably the one fight that we 2 currently in pretty much every 3 day at this point. Our Joint 4 Cyber Teams in conjunction with 5 GOHSEP, Louisiana State Police, 6 and the Office of Technology 7 Services, continue to respond 8 to cyber incidents within the 9 You know, so every few state. 10 weeks, we're assisting some 11 type of attack to try and 12 remedy their situation and 13 bring them back online to 14 function. We are working 15 closely at this point with OTS 16 and Louisiana State Police and 17 GOHSEP on developing a state 18 run cyber program that will --19 what we kind of call Getting 20 Left of Boom, you know, before 21 the impact and helping them, 22 helping, you know, state 23 agencies and, you know, and 24 private companies as need be, 25 try to help themselves prevent

1 an attack and reduce an attack 2 if it goes. 3 So we're currently in the 4 process of that, and we'll have 5 some additional personnel that 6 we'll be bringing on as a state 7 agency for the Louisiana 8 Military Department in conjunction with OTS and GOHSEP 9 10 that will be able to help that 11 cyber resiliency throughout our 12 state. 13 Moving onto another big 14 topic that currently is going 15 on, Louisiana Guard Military 16 Construction. I know you guys 17 see that around the state. 18 continue to work on improving our facilities. Of course, you 19 20 know in the beginning of June, 21 we were out at Chennault 22 Broke Airport in Lake Charles. 23 ground for our Third Battalion 24 Headquarters, the Third 25 Infantry Battalion Headquarters

1	there at the airport. That's
2	a, you know, a 60,000 square
3	foot, 31.2 million dollar
4	facility. It's going to be
5	just a grand facility there. I
6	know the contractors are
7	currently in process of
8	mobilizing and getting set,
9	getting the steel in, and
10	getting the things so they can
11	begin construction, hopefully,
12	in the next 30 to 45 days, and
13	actually, you know, start
14	seeing things go up there.
15	Our 159th Fighter Wing
16	that is out of NAS Joint
17	Reserve Base New Orleans is
18	about 75 percent complete on
19	their new Alert Complex and the
20	Apron that's going to support
21	their operations there. As you
22	know, at that facility they
23	maintain, you know, alert
24	aircraft on station 24 hours a
25	day, 7 days a week in support

1 of the Noble Eagle mission 2 right there at NAS JRB. 3 We're also about 35 4 percent along on a construction 5 of a new Readiness Center at 6 Camp Beauregard, you know, 7 right next to us at Pineville. As you know, back in 2018 8 during the Halloween tornado, 9 10 Camp Beauregard was probably 11 the most impacted in the state. We had about 30 buildings that 12 13 were somewhat damaged with 12 14 of those buildings being 15 significant damage. One was 16 almost a total loss, which was 17 an armory for our Military 18 Police Company there. So we're 19 about 35 percent complete on 20 construction of that facility. 21 So hopefully, that will come 22 online and provide a much 23 better place for us to train, 24 not only for our federal mission but also to serve as a 25

1 jump off point for our state 2 mission. 3 Additionally, what we're 4 working on design now, we're 5 set to receive 13.8 million 6 dollars to construct a 7 Collective Training and 8 Unaccompanied Housing Facility at our Camp Minden site. 9 We're 10 currently at about 30 percent 11 design on that right now. 12 hopefully, in the next 45 to 60 13 days we're going to see that 14 design get to the complete 15 stage. We can put that project 16 out for bid, and that will be 17 another location that will 18 support our training, but also 19 support us in the event that 20 we've got to respond to in-21 state emergencies. 22 Of future construction's 23 efforts that we're looking at 24 is on the major construction 25 line. We're trying, you know,

1 hopefully, in the next out 2 years, in 2025 our goal is to, 3 hopefully, see a new armory for 4 our 256 Infantry Brigade Combat 5 Team in the Lafayette area. 6 That's currently projected on 7 the FYDP for 2025. And then 8 for 2027 we are currently 9 programed for a new armory that 10 will support our Abbeville unit 11 which is the second -- the 156 12 Infantry battalion. 13 Moving to our education 14 programs, our non-military part 15 of our organization, we 16 continue to do great things 17 with our education programs. 18 You know, with the COVID hit, I 19 know that General Waddell 20 briefed that, you know, that we 21 had to reduce capacity to meet the COVID guidelines. We're 22 23 currently at our programs and 24 moved all the way up to 70 25 percent at each of our

1	programs, and this July with
2	our class that just started off
3	at Camp Beauregard, we went
4	back to 100 percent for our
5	goal, and got all of our cadets
6	back online to get the full
7	capacity. So we're excited
8	about that because we're able
9	to, you know, serve more of the
10	community and do great things
11	for our at risk youths.
12	We continue with our Star-
13	Based Programs, and are
14	currently on their summer
15	programs right now, which is a
16	reduced load because schools
17	are out. But as the schools
18	come back in at the end of
19	August, they'll begin engaging
20	with those schools and
21	providing the week long STEM
22	emersion for fifth graders,
23	that would help that.
24	And our Job Challenge
25	Program continues to progress

1 in providing those job 2 certification skills as our YCP 3 graduates feed into our job 4 challenge program, and they 5 earn those certificates such 6 as, you know, automotive, you 7 know, nurses aid, culinary 8 skills, welding, and certifications that they can go 9 10 out and get, you know, good 11 paying jobs that can support 12 their lives out of that 13 program. 14 Our State Partnership 15 Program, we continue to work 16 with Belize and Haiti. So far 17 with Belize in '22 we completed 18 12 events with the Country of 19 Belize and have an additional 20 six scheduled for the rest of 21 the remaining of this year. 22 And we've completed two events 23 with Haiti and have another two 24 that are scheduled for this 25 year. And of note, for our

1	cooperative relationship with
2	the Belize Defense Force, we
3	currently have five candidates
4	from the Belize Defense Force.
5	Soldiers who are currently
6	going through the Officer
7	Candidate School Program that
8	we're involved in, in
9	Louisiana, alongside of eight
10	of our soldiers with the recent
11	Louisiana Guard Soldiers who
12	have gone through that program.
13	So the Belize Defense Force is
14	using, you know, our Officer
15	Commissioning Program to
16	produce their leaders for the
17	future of their defense force.
18	And then, just to kind of
19	close out with the Readiness,
20	which is probably the most
21	important thing we do is be
22	ready for the next fight,
23	whatever that means, we are
24	ready for that next mission.
25	The Louisiana National Guard as

1 a whole is over 106 percent in 2 strength as a whole, and we 3 look at those health gauges 4 that are kept at the national 5 level, and we're number two in 6 the nation against, you know, 7 the other 54 states and 8 territories. So your Louisiana National 9 10 Guard is extremely strong, you 11 know, in being ready for the 12 next fight. Be it, you know, 13 the away game, you know, for 14 our contingency operations, or 15 the home game against any 16 emergency or threat to 17 Louisiana. You know the operational tempo we have been 18 19 under the last two years, and 20 just as a note, out retention 21 is really through the roof for 22 Louisiana National Guard. It. 23 is, you know, we're at above 80 24 percent retention in our Army 25 and our Air National Guard,

1 which is really phenomenal. So 2 even though we have been under 3 that just relentless mobilized, 4 go overseas, mobilized, respond 5 to a state emergency, our 6 soldiers and airmen are 7 choosing to stay on the team 8 with us. So we're proud and 9 appreciative of their support 10 because it allows us to 11 continue to be strong and be 12 ready for the next event, 13 whatever that may be. 14 So in closing, on behalf 15 of General Waddell, I would 16 like to, you know, a special 17 thank you to our families and 18 employers because they allow us to support. Without their 19 20 support we could not come in 21 every day to do the things we 22 Also I would like to thank do. 23 Governor Edwards, our 24 legislature for their support, 25 our state, federal and parish

1	local agencies that support us
2	all throughout the way, and I
3	appreciate their help in
4	helping us serve the citizens
5	of Louisiana.
6	And I'll thank you for
7	your time today, and I'll be
8	ready to open any questions you
9	may have for the Louisiana
10	National Guard.
11	Yes, sir?
12	BY MR. PIERSON:
13	Not a question, sir, but
14	just thank you for hosting
15	Governor Edwards, and I believe
16	Robby was there as well with
17	the training exercise involving
18	the 82nd Airborne Division. It
19	was a great day, and really an
20	eye opener for us.
21	BY MR. HOPKINS:
22	Right. He got to play
23	with his alma mater there. All
24	right. Good deal.
25	Yes, sir?

1	BY MR. WHITEHEAD:
2	It was interesting in
3	hearing the retention figures
4	that you have. I'm curious
5	since I've heard so much in the
6	news about DOD's recruiting
7	efforts, how are your
8	recruiting efforts?
9	BY MR. HOPKINS:
LO	Well, you know, our
L1	recruiting efforts are not as
L2	you know, they're not as
L3	high as they have been in the
L4	past. They are down a little
L5	bit. But, you know, but look
L6	at the health of the
L7	organization. We are, you
L8	know, ahead of, you know,
L9	percentage wise, out of most of
20	our other states. So you know,
21	we are doing well. Again,
22	we're, you know, we would
23	always like to be doing better
24	in order to keep that youth
25	through our system, but we're

1	at, like I say, we're at over
2	106 percent strength. So you
3	know, we've got that we've
4	got that extra stuff right now
5	that's helping us, you know,
6	through troubled times. I know
7	those things will come back,
8	you know, because it's always a
9	continuing in time with the,
10	you know, ups and downs. So we
11	can weather the storm.
12	Yes, sir, Mr. Larry?
13	BY MR. WILLIAMS:
14	What's the capacity going
15	to be on the unaccompanied
16	housing at Minden, sir?
17	BY MR. HOPKINS:
18	It will support a company
19	sized unit in their training.
20	It's going to have, you know,
21	storage facilities, the ability
22	to feed out of, and also house
23	out of. So, you know,
24	basically, a company sized
25	unit. So you're looking at,

1	you know, 140 to 150 personnel.
2	BY MR. WILLIAMS:
3	Got you, sir. Thank you.
4	BY MR. HOPKINS:
5	All right. Thank you for
6	your time. Appreciate you.
7	BY MR. ABBOUD:
8	Thank you very much, sir.
9	Next I'd like to call on Murray
10	Viser to report out on
11	Barksdale Forward, and I
12	believe there's a printout,
13	which I will hand out as Murray
14	begins.
15	BY MR. VISER:
16	Thank you, Robby. Good
17	morning, everyone. Glad to be
18	back here meeting in person,
19	and having the opportunity to
20	see bright smiling faces. It's
21	always good.
22	Since we last met, the 2nd
23	Bomb Wing Commander has changed
24	out. Colonel Scott Weyermuller
25	assumed command from Colonel

1	Mark Dmytryszyn on March 31st.
2	Colonel Dmytryszyn has gone on
3	to other things, and if you
4	would like to know what his
5	call sign is, it's Vanna. And
6	if you look at his last name,
7	he has no vowels in his last
8	name. So he would like to buy
9	a vowel if you have any for
10	sale.
11	General Cotton, the
12	Commander of Air Force Global
13	Strike Command, has been
14	nominated but not yet confirmed
15	to become Commander of U.S.
16	Strategic Command. His
17	replacement has not been
18	announced yet, so we don't know
19	where we stand there.
20	The Weapons Generation
21	Facility at Barksdale, or lack
22	thereof, seems to be on track,
23	as does the new gate into
24	Barksdale. Both of those are
25	going to be game changers for

1	the 2nd Bomb Wing and the B-52.
2	For those who don't know
3	right now, the situation is
4	such that if the balloon goes
5	up, and the B-52's have to go
6	fly off in anger somewhere,
7	they have to go to Minot, North
8	Dakota, to be able to load
9	nuclear weapons. That's not a
10	good plan for anybody. So that
11	will the new Weapons
12	Generation Facility will solve
13	that problem.
14	The new gate that will be
15	built on the northeast side of
16	Barksdale, is going to be a
17	game changer. And Senator
18	Gatti can tell you that it's
19	going to be a game changer for
20	the people coming on and off
21	the base at the peak hours
22	during the mornings and the
23	afternoons. It's going to be a
24	big, big deal.
25	Barksdale has a little

1	over 251 million dollars in the
2	next few years in military
3	construction projects out
4	there. Thanks to Congressman
5	Mike Johnson and our
6	delegation, both in D.C. and
7	Baton Rouge, we have had a
8	great deal of support. The
9	Roosevelt Group, of course, has
10	been extremely supportive, and
11	we work very closely together
12	to make sure that the things
13	that Barksdale Air Force Base,
14	and by extension, the rest of
15	the military bases across the
16	State of Louisiana, are taken
17	care of.
18	In the last few months, my
19	travel schedule has picked up
20	again, and I had several trips
21	to various military bases
22	across the country. F.E.
23	Warren in Cheyenne, Wyoming,
24	which is one of three ICBM
25	bases, I had an opportunity to

1 talk to the young people that maintain the missiles, are 2 3 responsible for launching the 4 missiles if necessary, and also 5 do things like, if you've ever 6 seen an ICBM, they're huge, 7 moving them around on what's 8 called a launcher erector. And 9 it's pretty fascinating to 10 watch what those young people 11 do, and to think that most of 12 them are, you know, in their 13 mid twenties, maybe, maybe. Ιt 14 makes me feel old. But I am 15 old, so I guess that's okay. 16 Talking with those young 17 people, if you have not had a 18 chance to do that, it's really 19 -- and General, I'll hope 20 you'll agree with me, it 21 restores your faith in the 22 young folks in our next 23 generation coming up, because 24 they are serious as they can be 25 about what they do. They're

1	excited, and they're scary,
2	scary smart.
3	In April, I was in
4	Brighton, Connecticut, for a
5	strategic deterrent coalition
6	symposium. The Strategic
7	Deterrent Coalition is an
8	organization that helps or
9	tries to expand the
10	understanding of why we have a
11	strategic nuclear deterrent,
12	and what actually that means.
13	And I was honored during that
14	trip to be elected president of
15	that organization. So coming
16	from the submarine capitol of
17	the world, I guess that's a
18	really good thing.
19	In June, I went out to
20	Indo Pacific Command, and also
21	Joint Base Elmendorf-
22	Richardson, which is in Alaska.
23	And those were eye opening
24	trips. They really were. What
25	the conditions that the folks

1	in Alaska work under are pretty
2	brutal; not this time of the
3	year, but in the winter. And
4	yet they do exactly what
5	they're supposed to do every
6	day.
7	Indo Pacific Command, it
8	is the largest unified
9	combatant command in our
10	inventory. And what does that
11	mean. It's over a million
12	square miles. I'm sorry, my
13	brain doesn't work like that,
14	so I'm not sure how much that
15	is, except it's a lot.
16	So I'm honored to be here
17	today, and thank you for
18	allowing me to speak, and I'll
19	try to answer any questions if
20	have them.
21	Yes, sir?
22	BY MR. JAKES:
23	Brian Jakes.
24	BY MR. VISER:
25	Yes, sir?

1	BY MR. JAKES:
2	When we visited Bossier
3	City at Barksdale, the Lead
4	Commander brought to our
5	attention the spouse licensure
6	and its issue on why a lot of
7	people don't want to come this
8	base. Has that improved
9	somewhat, or is this a question
10	for Mike?
11	BY MR. VISER:
12	Yeah, I think, Mike, go
13	ahead.
14	BY MR. REESE:
15	We've done some budgets
16	BY MR. OWEN:
17	Sorry, I can answer that.
18	I'm Representative Owen. Two
19	years ago we passed a bill into
20	law, which Governor Edwards
21	signed. It was Act 210, that
22	any military spouse that moves
23	here, any military spouse with
24	any credential, other than a
25	law license, their credentials

1	are accepted. That has been in
2	law for two years. Now, if
3	there are any licensing boards
4	in Louisiana that are not
5	abiding by this, please get in
6	touch with a legislator. And
7	even if they're not my
8	constituent, please get in
9	touch with me, and I'll get on
10	them like ants on a spilled
11	snow cone.
12	BY MR. JAKES:
13	Okay. And I now this
14	gentleman's wife I think the
15	Colonel's wife was a nurse.
16	And I think the nursing thing
17	may have but I think there
18	was some issues with teachers
19	that
20	BY MR. OWENS:
21	They are not these
22	nursing these boards and
23	these municipalities, or these
24	folks are not supposed to be
25	doing that.

1	BY MR. JAKES:
2	Okay.
3	BY MR. OWENS:
4	So please let me help.
5	BY MR. JAKES:
6	Okay. Thank you, sir.
7	BY MR. OWENS:
8	Yes, sir.
9	BY MR JAKES:
10	Great.
11	BY MR. VISER:
12	Thank you. Yeah, that's a
13	critical issue, and it needs to
14	be it is being addressed and
15	that's good.
16	Yes, sir?
17	BY MR. GATTI:
18	Yeah, I'll add the
19	Physical Therapy Board has
20	started to fast track those
21	because it was not, and I think
22	the law was passed, but then we
23	still had a stall at the Board,
24	you know, just the normal
25	verification of paperwork

1	because they still want to
2	protect the profession.
3	BY MR. OWENS:
4	Sure.
5	BY MR. GATTI:
6	You know, make sure that
7	they're a comparable licensing
8	requirement. And I know
9	they're fast tracking it, and I
10	think that has evolved to a way
11	where it's not an issue
12	anymore.
13	BY MR. JAKES:
14	Good.
15	BY MR. OWENS:
16	The State Medical
17	Licensing Board has about 15 or
18	16 bends under it, and their
19	agreement with the State is
20	they will give someone a
21	license pend a permit
22	pending license now. And then
23	that gives them time to do the
24	background check or to do
25	whatever they need to do. So

1	thank you.
2	BY MR. VISER:
3	Excellent. Good news.
4	Thank you.
5	BY MR. ABBOUD:
6	Thank you very much,
7	Murray. Next, I'd like to call
8	on Mayor Rick Allen to report
9	out on behalf of the Louisiana
10	Armed Forces Alliance.
11	BY MR. ALLEN:
12	Thank you, Robby. We just
13	had a change in command at Fort
14	Polk on Monday. New Brigadier
15	General David W. Gardner took
16	the realm, and he has been at
17	Fort Polk, and about five years
18	ago, and I already have a
19	relationship with him, so we
20	expect a seamless transition
21	with him. Also I'm very good
22	friends with Senator Reese and
23	mentioned him at the change of
24	command. So we're looking
25	forward to getting to work with

1 our new brigadier general at 2 Polk. 3 As you know, the name of 4 Fort Polk will be changing come 5 very soon, and so we deemed it 6 a perfect opportunity to re-7 brand Fort Polk Progress and 8 Fort Polk, so the new name of Fort Polk Progress is now 9 10 Louisiana Armed Forces Alliance. And it is also a 11 12 perfect opportunity for us to 13 branch out, and instead of 14 being totally focused upon Fort 15 Polk and our immediate needs, 16 we are looking at a more state-17 wide effort to protect military 18 assets across our great state. 19 As you know, Secretary Don 20 Pierson and Robby were very 21 instrumental in the economic 22 impact study that showed that 23 the military inserts about 6.94 24 billion dollars into our 25 state's economy. So it's very

1 important to our entire state, 2 not just Barksdale Air Force 3 Base, or not just Fort Polk, or 4 not just Belle Chase, but to 5 our entire state. So it was 6 the perfect opportunity for us 7 to branch out and try to be 8 more helpful in other areas and get other communities involved. 9 10 So thanks to the Roosevelt 11 Group for keeping the IGSA 12 fight in front of our Louisiana 13 delegation and D.C. because it 14 will continuously be under 15 attack. And once any of those 16 opportunities hit a PL list, a 17 procurement list, and it 18 literally takes an Act of 19 Congress to get item back off 20 of that PL. So it's very 21 important that we stay in front 22 of that fight with our IGSAs, 23 and so we're thankful that the Roosevelt Group keeps that 24 25 front and center.

1	Our Louisiana Armed Forces
2	and Alliance are also
3	coordinating a visit to D.C. in
4	September with the Roosevelt
5	Group, and I will be taking my
6	entire city council up there,
7	because if you get them in
8	front of the right people and
9	they see exactly what we're
10	doing, then they understand why
11	we fight so hard for our
12	military here in Louisiana.
13	I'm thankful for our
14	Louisiana delegation that
15	understands the investment and
16	the importance of that
17	investment in our great state.
18	A number of significant
19	investments pouring into Fort
20	Polk, and eight MILCON projects
21	over the next five years that
22	will be a game changer for Fort
23	Polk.
24	And also, I'm very proud
25	of Murray and his work up at

Barksdale Air Force Base and 1 2 all the projects that you got 3 coming in up there, man. 4 job, Murray. Thanks for all 5 you do for our great state. 6 The OSD Army currently re-7 examining for structure in 8 Europe and its continuous Army 9 presence so we're kind of 10 waiting to see if we can pick 11 up anything at our local bases 12 off of anything that's going on 13 across the globe. The Army 14 activates a V Corps with 15 forward headquarters in Poland 16 and established a multi-domain 17 task force and theater fires 18 command, and is the first of 19 likely three of these commands. 20 And so I'm thankful to 21 work on this team that we have 22 that continually examines what 23 is going on at D.C. and what 24 our military is thinking and 25 tries to get in front of those

1 and bring that money home to There is no other 2 our state. 3 state in the union that is more 4 patriotic than Louisiana, I 5 promise you that. I've been 6 fortunate enough to travel 7 around the state as I'm 8 currently for LMA second vice, for some reason. And I've been 9 fortunate enough to travel 10 11 around our great state and talk 12 to just about all 300 mayors in 13 our state in the past month and 14 tried to make sure they 15 understand how important our 16 military is to our great state. 17 As you heard, our Veterans 18 Affairs Report, I was shocked 19 at how many veterans are buried 20 in our state monthly, and 21 that's just in our veteran 22 cemeteries. That doesn't count 23 in private cemeteries and 24 stuff. So the number of 25 veterans that we have in our

1	state is astronomical. And
2	once you really look at that,
3	we play an important role in
4	this great country.
5	And with that, Mr. Robby,
6	I'll yield.
7	BY MR. GATTI:
8	Robby, I have a quick
9	question.
10	BY MR. ABBOUD:
11	Yes, sir.
12	BY MR. GATTI:
13	Sorry, Mayor, it may be
14	for Senator Reese
15	BY MR. ALLEN:
16	It is.
17	BY MR. GATTI:
18	When we were meeting with
19	the General previously at Fort
20	Polk, I want to do a follow up,
21	he had issues with narrow roads
22	between training sites, and a
23	humvee, he was very fearful of
24	collisions, and have we
25	corrected that as a state?

-	
1	BY MR. REESE:
2	There have really been
3	significant investments. I've
4	got to thank Don for that, and
5	Secretary Shawn Wilson who
6	actually they actually
7	shuffled some road priorities
8	around, and we're all ahead in
9	the schedule, several roads
10	that impact, that connect our
11	training spaces.
12	They over laid those
13	roads. They expanded the
14	shoulders on those roads, re-
15	striped those roads, and so
16	that's just about every
17	connecting road into what I
18	would call South Polk training
19	area.
20	And then next year, we've
21	got 2 million dollars in
22	Capital Outlay right now for
23	Highways 117 going from LA 28
24	to 118, which is how we access
25	Peason Ridge Training Area, a

1	lot of the growth area for Fort
2	Polk training. Next year,
3	we'll pull ahead about 30
4	million dollars to allow that
5	project to go to construction.
6	And that will be the widen
7	bridges, paved six foot
8	shoulders, re-marked, re-
9	striped, straighten some of the
10	curves and improve some of the
11	real safety areas, which are
12	those areas where we're
13	crossing that state highway to
14	access training land on both
15	sides of that state highway.
16	So a lot of good work
17	being done there based on
18	meetings like this, when we get
19	that feedback from those
20	commanders and then implement
21	them at a state level.
22	BY MR. GATTI:
23	I think we need to lean
24	forward because we anti-ed up
25	with Barksdale on this gate,

1	and then we're doing the roads.
2	I think we need to look forward
3	to the next thing we can help
4	the with.
5	BY MR. REESE:
6	Yeah, I agree.
7	BY MR. ABBOUD:
8	Thank you very much,
9	Mayor. So now we'll go ahead
10	and proceed into a report from
11	Chris Goode with Roosevelt
12	Group. Again, we've got him
13	dialed him, so he'll go ahead
14	and report, and part of his
15	report will include the
16	Southeast Military Alliance as
17	well. So I'll go ahead and
18	pull up his slides.
19	Okay. Chris, and do we
20	have you here?
21	(NO ORAL RESPONSE)
22	BY MR. ABBOUD:
23	Okay. Chris, we have the
24	slides up and you can begin
25	your presentation, sir.

1	BY MR. GOODE:
2	Great. I appreciate it,
3	and hopefully everybody can
4	hear me loud and clear here.
5	Again, apologies, I couldn't be
6	there in person. That was the
7	intention, but we'll try to get
8	through this as best we can,
9	and I guess, I have 20 minutes
10	to do so.
11	First, good morning. I
12	heard Secretary Pierson,
13	Senator Reese, and I know
14	there's a TAG representative
15	there, as well as others. I
16	really appreciate the
17	opportunity to provide this
18	briefing. Obviously, there's a
19	lot going on up on the Capitol
20	Hill and in the services, so
21	I'll try to move through these
22	promptly.
23	So next slide, Robby. My
24	intention is to cover a couple
25	of topics here. We have a

1	couple of new teammates that I
2	think everybody should be aware
3	of. I want to touch real
4	quickly on the FY22 to the FY23
5	budget progression, and talk a
6	little bit about our
7	legislative priorities, and
8	some ongoing actions.
9	And just touch, for the
10	first time in a long time, you
11	know, the discussion of BRAC.
12	I don't like talking about it.
13	I'm not a fan of the process.
14	It's, you know, good for
15	business, but it's not good for
16	communities; and I don't think
17	it's very good for DOD, but
18	and, you know, unfortunately,
19	the subject is creeping back
20	into the narrative, and nobody
21	should be surprised. So I'm
22	going to touch on it a little
23	bit toward the end.
24	So the next slide. And,
25	Robby, can you hear me? Is

1	everything good?
2	BY MR. ABBOUD:
3	Yes, sir, we're tracking.
4	BY MR. GOODE:
5	Okay. Good. All right.
6	So real quick, two new
7	teammates, one full time and
8	one part time, and you know, I
9	feel just kind of gimmicky and,
10	you know, I get on the website
11	and it's a million people, but
12	you know, only ten of them are
13	full time. But what I can tell
14	you is the part time, you know,
15	should you see the website, are
16	all very much engaged. There's
17	no wallpaper on that site, and
18	we're pretty proud of who we
19	bring on board, whether they're
20	full time or not.
21	Teran Judd is full time.
22	His most recent job was running
23	all of the shared services and
24	partnerships for the Air Force.
25	And fortunately for the Air

1 Force, the shared services 2 office is now located at the 3 Roosevelt Group, but he is a 4 great add to the team. When 5 you look at some of these 6 broader authorities, whether 7 it's the ECIPs or DICP, RSIP, 8 you name it, he's been all over this. He was sort of Ivan's 9 10 counterpart for years, Ivan 11 Bolden in the Army, and he's 12 already jumped in and has 13 provided a lot of value. 14 On the part time side, 15 General J.T. Thompson, we're 16 really thankful, mobile homes 17 on our team, our full time team 18 recommended J.T. You know, he 19 was the former Space Missile 20 Commander at LA Air Force Base 21 but, you know, as prominently, 22 J.T. ran a ton of programs in 23 the Air Force, you know, PEO, 24 Program Executive Officer, and 25 just really big ACAP One

1 programs. He's going to start 2 He's been here pretty soon. 3 just taking some time off. 4 they'll be great additions. 5 So back into the 6 presentation of the next slide, 7 you know, just a big picture. 8 I really only have one slide 9 here on this but, you know, 10 it's important to refresh our 11 memories on the big numbers. 12 You know, when you look at that 13 dip on the right side, that 14 was, you know, we all remember 15 the sequestration days and the 16 Budget Control Act. You know, 17 those days are behind us for 18 sure, and the money, in terms 19 of DOD, has ticked up a bit. 20 When you look at, you know, 21 last year alone, the FY22 22 numbers, you know, they went 23 out pretty substantially, and 24 Congress, as you may remember, 25 added 25 billion to that

1 overall bottom line plus about another 10 billion by the time 2 3 the Army budget was passed. 4 This year's budget, we're 5 talking FY23, eight percent 6 over last year, four percent 7 more than Congress approved, so 8 it's 813 billion. The problem is, you know, as if anybody's 9 10 in the defense business in that 11 room knows that inflation has 12 become a real big problem, as 13 well as supply chains. 14 So Congress is, I mean, as 15 of right today, they're marking 16 a House Armed Services 17 Committee Bill in D.C., and there's no doubt that the 18 19 number is going to go up. The 20 Senate has basically already 21 set 25 billion. And we have a 22 company called GTS in Virginia 23 They do a lot of IT Beach. 24 work for the Navy. You know, 25 the CEO said to me last week,

1	he said, you know, we've been
2	building these big computer
3	systems, the NCI system and,
4	you know, circuitry and circuit
5	cards can cost 300 grand are
6	now costing, you know, triple
7	that, over a million dollars.
8	So if you're in the firm fixed
9	contract world of DOD, you're
10	really in a hurt locker, and
11	you know, that those voices
12	are making their way through
13	Congress.
14	So I think you're going to
15	see an additional fairly
16	sizable increase when '23 is
17	finally finished. So, you
18	know, what does that mean?
19	Next slide. So like I
20	said, the armed services folks,
21	they've completed all of their
22	markups that are on the floor
23	today. You know, what we do
24	know, based on the marks, there
25	is a four percent pay raise if

1	you have, you know, kids in the
2	military, that will happen.
3	There is no base closure round
4	authorized, it was not
5	requested, and I think
6	everybody in this room would
7	know by now if that was the
8	case. So that's going to
9	happen for at least a year.
10	And there really hasn't been a
11	significant destruction to
12	MILCON and it's four structures
13	in Louisiana, directly outside
14	of these big busts that have
15	basically hit almost all of the
16	big MILCON projects, including
17	Louisiana. So for the last
18	three months, we've been
19	working pretty hard to address
20	that, and we'll get into that
21	more specifically.
22	You know, that hack that
23	appropriators marked up as
24	well, they bumped up, you know,
25	somewhat very tiny amount, but

1	this is all just now beginning.
2	The Center on Services
3	Committee on the Senate side
4	have just completed their
5	initial mark. It's not open to
6	the public. They do that
7	behind closed doors, unlike the
8	House. And the appropriators,
9	folks like Senator Kennedy, the
10	committee he sits on, they're
11	not even really out of the
12	gates yet. So, you know, stand
13	by and you can probably count
14	on a continuing resolution
15	again and, you know, one of
16	these big (UNINTELLIGIBLE), you
17	know, they combine the, you
18	know, four out of the twelve
19	bills, you know, they split
20	them up and that's just how the
21	business has been conducted
22	over the last few years.
23	And if you look at the big
24	picture, and I'm not going to
25	go through every service. Next

1 slide. You know, Louisiana has 2 a lot of Air Force and, you 3 know, you hear the narrative up 4 on the Hill of, you know, we 5 have the vest, to invest, and 6 the Air Force has been really 7 prominently trying to do that. 8 It's always difficult because Congress -- it's hard to like 9 10 retire one single plane off the 11 runway, let alone an entire 12 class because, you know, 13 everything's political, and 14 people have interests in these 15 even older aircrafts that 16 probably wouldn't survive five 17 minutes in a national peer 18 fight, but that's just where 19 we're at. Louisiana, thankfully, 20 21 you're not in that right hand 22 column, you know, we're not --23 we're fighting to recapitalize 24 the mission, prominently down 25 at Belle Chase, and the

Louisiana Air National Guard 1 2 representatives know that as 3 well as anybody. But, you 4 know, you're not in a situation 5 where an entire class of 6 aircraft is going to disappear. 7 If the F-15C is going to go 8 away, because it can no longer basically fly, but they are 9 10 going to get re-capitalized if 11 everything goes according to 12 plan. 13 So next slide. So let's 14 talk about things we can 15 control, right, as the defense 16 community. You know, when you 17 look at these big authorities, one that Louisiana should be 18 19 very proud of, obviously, is 20 the Defense Community 21 Infrastructure Program, and 22 these are projects, certainly, 23 that are eligible to support, 24 directly support the military 25 installation but are off the

1 base. 2 We're now in our third 3 year, you know, this program 4 has grown from about 60 million 5 to 90 million. It's going to 6 go to 100 million. So this is 7 real money. It makes sense to 8 be a player in it. Don, under his leadership, has done just 9 10 that. Fort Polk had a huge win 11 the first year. Teran is 12 helping on a smaller project in 13 Louisiana for a Rotary Wing 14 Wash Facility this year. 15 plans are now being put 16 together, and the proposals are 17 due on Monday of July 18th. 18 And, you know, again, we'll see 19 where we go with those. Teran 20 used to sit on the DICP 21 selection panel, along with 22 Ivan; so again, you know, it's 23 been very helpful and hopefully 24 this year we will see some 25 success as well.

1	But, you know, just again,
2	just promotional that, you
3	know, as long as we do this
4	(UNINTELLIGIBLE), this is one
5	good thing that the defense
6	community can pro-actively do
7	to get money. And keep in
8	mind, you know, you don't do
9	this in vacuum, you to have to
10	the Commander involved. One of
11	the good things, you know, Pat
12	Frank, he's a tough cookie to
13	work with, but Frank could
14	write a good letter and, you
15	know, he was very helpful with
16	Fort Polk's DICP application.
17	So you do need that kind of
18	activity with the Command level
19	inside the base.
20	So next slide, just moving
21	along. Next, it looks like
22	this is in the House marked,
23	it's not a law yet. Again,
24	committees, they've embraced
25	DICP, they like it. They were,

1 I think, a little reluctant at 2 the beginning, but they've seen 3 the value, and I think this is 4 going to stick. 5 Somebody mentioned spousal 6 employment. Good on that 7 person who mentioned that, 8 because it does matter. 9 the next slide sort of speaks 10 The new, you know, to that. 11 flashy headline inside the Air Force if you're defense 12 13 community, you need to know 14 what Five & Thrive means. 15 you know, it's basically an 16 initiative by the spouse of --17 the wife of C.G. Brown, to 18 again, put some attention on 19 the big family initiatives, 20 which are childcare, education, 21 and healthcare, housing, and 22 spousal employment. 23 You know, I'm not really 24 sure how this is going to go 25 down in terms of, you know,

what's back in the book in 1 2 There have been a lot 3 of meetings. Shirley Brown has 4 been traveling to communities. 5 How this really turns into solutions -- I don't want to 6 7 say it's dubious, but when I 8 look at some of our other clients dealing with housing in 9 10 particular, it's not really a 11 pretty picture. Housing, in 12 particular, the Air Force is 13 basically just, you know, taken 14 the need and has set this up to the community, and that's been 15 16 the position. So, you know, 17 we'll see how all of this 18 shapes up. 19 Childcare in particular is another sort of sore spot for 20 21 You know, we are throwing me. 22 money at childcare centers but, 23 you know, we have a real need 24 at Barksdale, and that's been a total Barksdale driven 25

1 exercise, not an Air Force one, 2 as far as I'm concerned. 3 anyway, again, here it's 4 situational awareness. 5 So let's talk a little bit 6 about BRAC. This is, you know, 7 when you talk about defense 8 communities, this is, you know, this is the third grail, right. 9 10 This is the ultimate hot button 11 issue. And, you know, the last 12 BRAC was 17 years ago. 13 know, I'm not going to go into 14 all the details. I've served 15 on a BRAC round in 1995. 16 know, I went through the entire 17 2005 realm representing 16 18 communities. You know, the 19 climate is very mobilized for 20 this, you know, we'll be in a 21 good spot to understand the 22 process better than anybody. 23 I hope it doesn't get to 24 that point but, you know, when 25 we have folks like, you know,

1 Kendall standing up and saying 2 again and again, he said I 3 think we've tracked it at least 4 two or three times, you know, 5 we need a BRAC, we have too 6 much excess capacity. And 7 then, you know, the Chairwoman 8 of the Defense and 9 Appropriations Community 10 basically said the same a few 11 months ago. 12 You know, we'll see. Ι 13 just think it's a tried and 14 proven system, you know, when 15 you have to show some, like 16 you're doing something, you 17 know, BRAC is not probably --18 BRAC's sort of an easy button, 19 I think for the department to 20 say we'll do it. In fairness 21 of the department, they deserve 22 a means to realign their 23 missions. They should have 24 that mechanism. I just think 25 BRAC is a horrible way to do

1	it. And I think it's going to
2	be bad for Louisiana. So, you
3	know, in every discussion I
4	have with members, you know,
5	when it comes up, I just don't
6	think it's the right way to go;
7	but again, we're not there yet,
8	but I do want everybody to know
9	that this is being discussed.
10	So next slide. So, you
11	know, what we've done, we
12	hadn't done a whole lot, to be
13	honest with you. You know, we
14	had a third party industry
15	partner help us do a pretty
16	limited, you know, SWOT
17	analysis, Strengths Weaknesses
18	Opportunities and Threats.
19	That was back in 2017. You
20	know, to me, the biggest
21	enlightenment coming from that
22	study was this really
23	inaccurate data in the case of
24	Fort Polk. You know, and
25	that's not surprising because

1	the data is always horrible
2	because it's done quickly, and
3	the data's just not really
4	good. And then you have sort
5	of a pickup game of folks, 03,
6	04 and 05's, making decisions
7	in a compressed timeline. And,
8	you know, it's shocking that
9	things that can go wrong.
10	So, you know, again, we'll
11	see, you know, that a couple of
12	stall works that really snuffed
13	out BRAC, you know,
14	(UNINTELLIGIBLE) among them is
15	leaving, retiring, and a lot of
16	you guys know, we
17	(UNINTELLIGIBLE) post solution
18	to just set up. We're not even
19	asking because we know it's
20	just the answer's going to be
21	no. But, you know, that focus
22	or that climate is changing
23	quickly.
24	So let me move towards
25	Louisiana and give you just

1	some quick updates in terms of
2	investments, and MILCON and
3	bigger pictures and angles. So
4	we talked about MILCON, and if
5	you go to the next slide, the
6	FY23 total, total Louisiana
7	funding, you know, this is a
8	really good year, again, for
9	Louisiana. You know, the
10	number the bottom left
11	number, the 157 million, if the
12	delegation and the communities
13	did nothing, that's what you
14	would have received. The 218
15	is what you will receive based
16	on, frankly, your delegation
17	stepping up and getting
18	becoming part of the process to
19	try to fix these big busts.
20	The little box on the
21	bottom is what we have been
22	tracking and working. You
23	know, you see the original
24	amount, then you see that big
25	bust amount which is, yeah,

1	really embarrassing almost,
2	that these projects have come
3	in so woefully underestimated,
4	but that's just where we're at.
5	The good news is
6	Representative Johnson did take
7	advantage of the Community
8	Project Funding Program. You
9	only get so many bites of the
10	apple, but he said I want
11	we've got to get the job done.
12	You know, if you've been around
13	long enough, like Don and
14	Murray and Mike Reese, there
15	are just some sort of key
16	projects that we're always, you
17	know, worried about because
18	they were the projects that if
19	you didn't get them, BRAC
20	looked even, you know, darker.
21	And getting the job done is
22	one, and getting the Weapons
23	Generation Facility was the
24	other. Those are just some of
25	the projects that really can

1 make a difference in things 2 like BRAC. So the job has to 3 get done, and it will get done, 4 and it will get an additional 5 61 million, and it will be built. 6 7 Some of these other ones, 8 I'm not so sure. You know, 9 they've been appropriated, the 10 IT System and the Child Development Center will get 32 11 12 million. Whether the 13 appropriator said they're both 14 on the end funded priority 15 list, so whether it be 16 appropriations, they should and 17 just fund them; we don't know 18 yet, but we'll track it. 19 that happens, then, you know, 20 we're off to the races. 21 The Child Development 22 Center, no money, we requested 23 it, and we were told that it 24 was a waste of time because it 25 wasn't on a priority list.

1 we requested it anyway, and we 2 are going to keep requesting 3 it, and I'm going to talk about 4 that project a little bit 5 later. 6 The long term outlook, if 7 you go to the next slide, this 8 is sort of the money slide 9 that, you know, five years ago 10 you would never see this slide 11 when it came to Louisiana. 12 over the Five Future Years 13 Defense Program, you know, you 14 have about a half a billion 15 dollars going to Louisiana, 16 which is just fabulous. 17 doesn't even include the fall 18 one, the Weapons Generation and 19 Facility Projects at Barksdale, 20 you know, even at the new 21 barracks, another shooting 22 range. So, you know, this is 23 really good stuff which is --24 you have to -- they all have to

be protected. We can't be on a

25

1	BRAC list and, you know, this
2	is your future. Pumping a half
3	a billion just in MILCON,
4	that's not that's not
5	payroll, that's not mission,
6	that's nothing, that's just
7	pure concrete, and it's a
8	pretty good place to be.
9	So next slide. So we
10	talked about the Community
11	Project Funding. This is a
12	funding, by the way, we use for
13	LSU Shreveport. We've got 8
14	million dollars to help finish
15	their community their Viral
16	Threats Center Emergency
17	Viral Threats Center. It's a
18	this is a great project, I
19	mean great program. This is
20	like you know, earmark central,
21	and if you're not playing,
22	well, you know, shame on you.
23	So there's really, you know,
24	there's really only two big
25	accounts at place. It's the

1 HSH and DOD, and the DOD it's 2 only RBT and even MILCON. 3 again, the last column, I'm 4 sorry, the last row was Mr. 5 Johnson in Louisiana, and the 6 House amount added was 61 7 million. 8 And then next slide. So that translated into an actual 9 10 appropriation, which you can 11 see there, so anyway. Unless 12 somebody pulls it out, you 13 know, during conference, which just isn't going to happen, I 14 15 think the job is pretty much a 16 done deal. 17 Next slide. So when you 18 look at the Child Development 19 Centers, 273 million in 20 planning and design. You know, 21 and I see this number like 22 every year, and Barksdale is 23 just like a lot. And, you 24 know, Murray is as frustrated 25 as we are with we -- there is a

1	1391 in Barksdale, just the
2	last we have heard is that they
3	do intend to start planning the
4	design next month, and they
5	should be able to get to the 35
6	percent point by December. If
7	that's the case, it doesn't
8	necessarily knock us out of
9	getting funded even next year.
10	So, you know, this is something
11	we just have to track and get
12	done. This is like the old
13	(UNINTELLIGIBLE) in the Air
14	Force.
15	So that's sort of the big
16	picture, the Congressional Bill
17	coming money slides I've
18	just got three quick slides on
19	the bases, most of which has
20	been covered.
21	But if you go to the next
22	slide, we talked about Belle
23	Chase in Louisiana. There is a
24	lot going on at Belle Chase.
25	You know, I will tell you that

1 Senator Kennedy and Mr. Scalise are very motivated and working 2 3 very hard on Belle Chase. 4 just telling you that because 5 I'm getting a lot of feedback. 6 We have been complaining 7 about F-18's. The community 8 down there is very good, 9 they're very vocal, they're 10 very persistent, and I think, 11 you know, the message is out. 12 Okay. And the bottom line, 13 there's three separate ongoing 14 actions that your delegation 15 has done a really good job on, 16 which is highlighting that, you 17 know, that any reserve has to 18 stay in the aggressive game. 19 When you look at that past 20 language, you know, it's just 21 language. But there is a hack 22 line to add eight new F-18s 23 specifically to the U.S. Navy 24 Reserve in Belle Chase. 25 There is a third piece

1	that I can't really speak to
2	because it's not public yet.
3	But in the Senate Armed
4	Services bill there is a
5	mission that the Navy wanted to
6	get rid of that the joint
7	(UNINTELLIGIBLE) and the Navy
8	may be a good spot, a good
9	place for Belle Chase. So
10	we're going to be able to talk
11	more about that, I think,
12	pretty soon once that mark gets
13	released.
14	On the other side of the
15	slide, is the Air National
16	Guard, right? You know, the F-
17	15EX F-35 Air National Guard,
18	that hasn't gone away, that
19	down select is still churning
20	about. But the Secretary of
21	the Air Force, as of two weeks
22	ago, said yes, we are going to
23	resource that mission and a
24	decision on Louisiana,
25	California, and Massachusetts

1 will be made by the end of the 2 year. 3 The big bogie that was 4 thrown into the system, you 5 know, late by the Air Force, in 6 front of Congress, was the Air 7 Force has changed the number of 8 F-15 buys from a 144 aircraft 9 to 80. And that's a problem, 10 you know, because there's more 11 than just three Air National 12 Guard Bases. There's, you 13 know, resourcing, Kadena, and 14 some other overseas bases as 15 well as the FTU, 16 (UNINTELLIGIBLE), etcetera, 17 etcetera. So the Air Force is 18 pretty squeezed, but they 19 appear to be, at least as of 20 today, still focused on making 21 that decision by the end of the 22 year. 23 All right. And then just 24 two more slides. On Fort Polk, 25 there's a big question as to

1	the whereabouts of, you know,
2	of Fifth Corps and, you know,
3	theater forces commands, multi-
4	domain task force. That's all
5	very real. This week I had a
6	good opportunity to catch up to
7	Chris Hughes, who many of you
8	know as Twitty, and another
9	former general, Steve Lanza,
10	all working for us. And we had
11	a really good conversation on
12	what was going on. Neither of
13	the and they pulsed their
14	contacts pretty carefully.
15	And, you know, all of them
16	separately basically said, you
17	know, the third
18	(UNINTELLIGIBLE) at Fort Polk
19	is not going to be part of this
20	forward and continuous
21	presence, and really focus on
22	all of the (UNINTELLIGIBLE) and
23	on a rotational basis. Rick
24	Allen is right. They're
25	probably going to be three of

1	these multi-domain task force.
2	One in Hawaii, one probably in
3	Alaska, and one working at
4	European peace, which is
5	already basically being stood
6	up. These domain task forces
7	are different than DCTs,
8	they're different that SASCs.
9	They are real people, real
10	capabilities and, you know, you
11	get into like first item chain
12	stuff and, you know, it's a
13	pretty deep dive for the Army
14	to put these together and
15	they're really focused on real
16	BRACs and real missions.
17	So the problem to me is
18	not so much, you know, standing
19	up headquarters and having
20	rotational forces. The problem
21	still, I hate to say it, but
22	it's BRAC. You know, Twitty
23	made a good comment to me, he
24	said, you know, he had been out
25	to Fort Drum just a few weeks

1 ago, and he said, you know, I 2 stood there looking at a lot of 3 empty barracks, a lot of empty 4 buildings, and opt facilities, 5 and he said, you have to keep 6 your focus on the BRAC and what 7 Fort Drum and attempt to really 8 want in terms of their 9 headquarters and how they 10 provide oversight. So, you 11 know, nothing has really 12 changed in terms of the 13 hierarchal Army philosophy. So 14 it's going to happen at any 15 time. It could happen via real 16 world events, or be it BRAC, 17 which is almost designed to 18 make these things happen. 19 I'll just leave you with that. 20 And in terms of Barksdale, 21 yeah, you know, the Weapons 22 Generation Facility moving into 23 phase two is music to my ears. 24 The gate and the road contract 25 was executed either last week

1	or this week. I'm in touch
2	with Garrett at Mr. Johnson's
3	office emailed me this morning,
4	and said the Air Force feels
5	they will have some resources
6	left over from the gate, road
7	MILCON. So we'll see on that,
8	but that's good news that they
9	had enough appropriated money
10	to actually execute that long
11	awaited plan.
12	I think that's it for me,
13	unless I feel like I've kept
14	it to the 20 minutes, then we
15	can have questions.
16	MR. ABBOUD:
17	Does anyone have any
18	questions for Chris?
19	BY MR. PIERSON:
20	Chris, Don Pierson. I
21	know that one of the questions
22	the Governor will probably have
23	would be around that gate
24	access. It's great to know
25	that the contract is now

1	executed. That contract and
2	the details may have a
3	projected completion date or
4	something of that nature, any
5	of those details that you could
6	make available to us, or tell
7	us where to go get that
8	information, would be greatly
9	appreciated.
10	BY MR. GOODE:
11	I got it, and I'm going to
12	go back to Garrett and ask him
13	that because he was putting
14	together some QFRs for the Air
15	Force. He's been talking to
16	the Air Force pretty regularly
17	over the last few weeks on this
18	contract, so I'll ask him that,
19	in terms of start and
20	anticipated stop completion.
21	BY MR. PIERSON:
22	Thank you. Very helpful.
23	BY MR. ABBOUD:
24	Okay. Hearing no other
25	questions, so Chris, I don't

1	have to keep you line or if you
2	need to drop off, you're
3	certainly welcome to.
4	What we'll do at this
5	point is proceed into the
6	Executive Director's Report.
7	Okay.
8	So I know we're running
9	close to being out of time
10	here, so I'll be brief in my
11	comments. But I did want to
12	take a moment to just provide a
13	report out on recent LED
14	activity in supporting veteran
15	owned small business within the
16	state. We have had a lot of
17	investment in driving digital
18	tactics to engage and highlight
19	these veteran initiative
20	programs and a lot of
21	investment. We've got
22	performance metrics as well
23	that we'd like to share, as
24	well as total numbers of
25	businesses that have been

1 engaged throughout this 2 process. 3 Before I do that, I would 4 like to highlight, within your 5 packets on the left hand side 6 in the very back, there are two 7 handouts that recap activity 8 from 2021, as well as some initiatives we'll take on in 9 10 terms of digital tactics and 11 advertising this year, in 2022. 12 So a lot of the presentation 13 that I'll provide here, you can 14 find that information in those 15 handouts as well. 16 And again, this is just an 17 outline of outreach efforts to support the veterans, update on 18 19 how we've taken efforts to 20 build the veteran owned 21 business registration list, and 22 then, Chris had referenced this 23 earlier about the DICP program, 24 the Defense Community 25 Infrastructure Pilot Program.

1 LED is currently managing a DICP grant that was awarded in 2 3 September of 2020, and Chris 4 also mentioned that we're 5 working to submit a second DICP 6 grant, which I'll speak to a 7 little later on in the 8 presentation. 9 Let's see. I may be a 10 little too far, yeah. So I'm 11 sure we're looking -- it should 12 be just fine. The top half of 13 this slide really highlights 14 the 2021 digital advertising 15 tactics that LED has utilized. 16 I'll cover these at a very high 17 level, but really just want to 18 build awareness of the type of 19 investment we're putting into 20 reaching veterans and 21 highlighting the programs that 22 we currently have. And that 23 includes social -- so working 24 the social networks, display 25 ads, as well as banners and

1	other content that would appear
2	on websites as you would browse
3	different pages.
4	And then, as well, the
5	bottom half of this slide are
6	the LED programs. So really
7	three primary programs that the
8	Veterans First Business
9	Initiative, the veteran
10	initiative, and then the
11	Pathway to Assist Veteran
12	Entrepreneurs, which is PAVE.
13	Just a high level overview.
14	The Veterans First Business
15	Initiative is a certification
16	for business owners in which
17	they can be added to a veterans
18	first database that allows them
19	to be searchable by individuals
20	or companies who are interested
21	in doing business with a
22	veteran.
23	I do have numbers on that.
24	We currently have 852 business
25	enrolled in that program. More

1	on this one a little bit later
2	because we are approaching a
3	milestone for that program. So
4	I'll cover that in a few
5	slides.
6	The Veteran Initiative is
7	access to procurement and
8	contracting opportunities.
9	Veterans get an additional
10	twelve points any time they bid
11	on procurement opportunities
12	with the states, and this is at
13	the state government level.
14	And we currently have 357
15	veteran owned businesses
16	certified in Louisiana for the
17	Veteran Initiative.
18	And then PAVE, which is a
19	shorthand for the Pathway to
20	Assist Veteran Entrepreneurs.
21	This is more of an
22	entrepreneurial boot camp.
23	It's been done virtually. We
24	work with partners, such as the
25	State Office Small Business

1	Development Center at the state
2	level, as well as the
3	Department of Veterans Affairs,
4	and the Louisiana National
5	Guard. We've currently had
6	forty over forty businesses
7	go through this boot camp. A
8	note here is that the state SPC
9	office recently transitioned in
10	the beginning of February. So
11	we're currently entering into a
12	new contract, and we'll restart
13	that program in August. But I
14	just provide that as a note,
15	because since the transition
16	started in February, no new
17	business owners have gone
18	through that program. But now
19	that we'll relaunch in August
20	of this year, we will ramp up
21	activity again for the PAVE
22	program.
23	So really just kind of
24	providing high level breakdown
25	of what we've done in 2021 with

1	these single image ads. These
2	here, typically, are just one
3	image that will pop up in
4	social media feeds such as
5	Facebook. They'll either pop
6	up in the feed or on the right
7	hand side of the page when
8	you're viewing that platform.
9	On the left side, we've
10	targeted these ads for the
11	general public. And really the
12	breakdown of numbers on these
13	in 2021, when we ran this ad on
14	the left, it received one
15	million impressions. And so
16	when we say impressions, that's
17	essentially every time this ad
18	appears or is shown. Of that,
19	this drove over 1,400 visits to
20	the website's landing page and
21	resulted in one actual click of
22	the apply now register button.
23	On the right hand side,
24	this ad was targeted
25	specifically for veterans in an

1 effort to have them sign up for 2 the database. So this one was 3 specifically for the Veterans 4 First business Initiative. So 5 when we ran the ad on the 6 right, it delivered over 7 320,000 impressions, and nearly 8 400 page visits, and then six clicks on the actual apply and 9 10 register now button. 11 So just to give you kind 12 of a high level feel for the 13 type of ads that were run for 14 this single image promotion, as 15 well as the type of impact and 16 impressions it had when it was 17 run. Next is the carousel ad. 18 19 So this one works just like the 20 single image ad. The only 21 difference is that this one can 22 have multiple pictures or 23 videos in which when it pops 24 up, you can either click 25 through them or swipe if you're

1	on a mobile device. But it
2	works the same as a single
3	image ad, in that you can
4	target these ads specifically
5	for a certain audience you may
6	be looking to reach. So when
7	this one was run last year in
8	2021, we saw 1.2 million
9	impressions, and 586 website
10	visits, which led to seven
11	clicks on the actual
12	registration button. And this
13	was done for all three of the
14	Veterans Initiative Programs.
15	And then we also utilized
16	digital tactics to leverage
17	other programs that are
18	available in LED's suite of
19	small business services. So
20	here you see the Hudson
21	Initiative combined with the
22	Veteran Initiative. So both of
23	these support small business
24	procurement and contracting
25	opportunities. So here is just

1	kind of in tandem supporting
2	both. And this was done on
3	social, so Facebook, Instagram,
4	as well as Linked-in. So there
5	are kind of two separate
6	pathways there. So for the
7	social, which was Facebook and
8	Instagram, it delivered over
9	300,000 impressions, drove 348
10	web page visits, and resulted
11	in three clicks of the
12	registration link. What we
13	rated on Linked-in, we had over
14	400,000 impressions, 761 web
15	page visits, and ten clicks on
16	the registration button.
17	Next, is the display ad.
18	So again, this was both the
19	Hudson Initiative and the
20	Veteran Initiative. The
21	display ads you can have a
22	banner pop up or just a sample
23	creative that would pop up, and
24	no matter which page you visit,
25	so if you were to visit

1	multiple news sites, you can
2	see this banner or ad pop up on
3	that web page. So you can,
4	again, pick your target
5	audience, and then based on
6	certain keywords or history,
7	you can have these ads pop up
8	based on the audience you're
9	trying to reach. So when these
10	were run, we saw over 340,000
11	impressions, 526 website
12	visits, and 13 clicks on the
13	apply now button within the
14	website.
15	And finally, this is an
16	example of the display ads for
17	all three programs within the
18	support of the Veterans
19	Initiatives. These ads
20	delivered over 370,000
21	impressions, over 800 website
22	visits, and four clicks on the
23	apply now registration button.
24	So all this to say, in
25	total, just conveying LED's

efforts in 2021, resulted in 3.6 million impressions, over 400,000 landing page visits and 57 clicks on the apply now or register buttons within the site.

So I know I read through these pretty quickly and pretty high level. We have a deeper dive in those two handouts located in your packets, and all the numbers that we just ran through are included in those handouts.

Looking forward to this year, in 2022, some of the efforts we have in place are to continue to leverage those display ads, but also fold in some organic social. So this is kind of working social media efforts in which you will feed additional content, and that helps to drive further engagement with anyone who

follows or has an interest in 1 2 the available veterans 3 This is, again, just programs. 4 a sample created that will be 5 used. We expect over 500,000 6 impressions per month when 7 using the display ads. 8 And then I mentioned earlier that I would circle 9 10 back to the Veterans First Business Initiative. We expect 11 to hit 1,000 registered 12 13 business in the state by 14 November of this year. And so 15 it's our intention to --16 normally around that time we'll 17 start to leverage a lot of our 18 digital tactics in support and 19 to highlight Veterans Day. 20 expect that the way this is 21 lining up, that we'll be able 22 to further enhance leverage and 23 highlight these programs, and 24 this important milestone of 25 hitting 1,000 registered

1	businesses. So this would
2	include updated news releases,
3	creatives, organic social, and
4	additional display ads. And
5	again, we're targeting that
6	November 2022 date to go ahead
7	and launch an extensive
8	promotion and content driven
9	highlighting of these programs
10	and that important milestone.
11	And then just quickly,
12	very briefly, I know Chris had
13	referenced the DICP grants.
14	LED was awarded back in
15	September of 2020 a DICP grant,
16	and it was the first iteration,
17	it was the pilot program. We
18	decided to apply in partnership
19	with the Vernon Parish School
20	Board. This is to construct
21	and establish five learning
22	centers at five different
23	school sites within the Vernon
24	Parish school system.
25	Each school would have a

1	technology center that's
2	outfitted with a technology
3	package. A few other elements
4	includes STEM centers, updated
5	security cameras, LED signage
6	LED display signage. And
7	so really just a quick look
8	you can see the five schools,
9	Leesville High, Leesville
10	Junior High, Pickering High,
11	Pickering Elementary, and
12	Vernon Middle schools.
13	Again, each center's
14	outfitted with technology
15	packages in partnership with
16	Vernon Parish. And it really
17	addresses the military quality
18	of life for military families;
19	it enhances resiliency,
20	improves military value, and
21	also increases or boosts
22	educational enhancement and
23	opportunities for family's
24	military spouses of Fort Polk.
25	And I also would like to

1	highlight the Governor's
2	support. LED came forward with
3	the matching funds to qualify
4	and meet the requirements for
5	this grant, of course,
6	supported by the Governor, as
7	well as LED, in which we had a
8	substantial involvement in
9	pulling this together, and then
10	the administrative process
11	following that. Once it's
12	awarded, there's a heavy lift
13	to get it started. I'm happy
14	to say that construction is
15	underway at all five sites.
16	Leesville High School, we are
17	vertical. I think this image
18	is as of the end of April, but
19	you can see there that we have
20	gone vertical at Leesville
21	High. This is the Junior High
22	Leesville Junior High. I've
23	mentioned the technology
24	package. This is the LED sign
25	that's already in place outside

1 of Leesville Junior High. 2 finally, Vernon Middle, just to 3 show that the concrete slab has 4 been poured there and they'll 5 have a STEM Center, as well as 6 a technology learning center. 7 And that really completes 8 my report. Chris also mentioned that we're working on 9 10 another iteration of the DICP 11 This one in partnership grant. 12 with England Air Park for a 13 helicopter wash rack, so that 14 one is underway with an 15 application due later this 16 month. So a lot of substantial 17 engagement. It requires a lot of coordination, but I think at 18 19 the end of the day, you see the 20 effectiveness of the leveraging 21 partnerships and working 22 together to advance these 23 important initiatives. 24 Before we proceed, I'd 25 like to open it up for any

1	questions if anyone had any?
2	Yes, sir?
3	BY MR. RICHARD:
4	Robby, the Veterans First
5	Business Initiative, you
6	indicated that we currently
7	have a 1,000. Is that veteran
8	owned?
9	BY MR. ABBOUD:
10	Yes.
11	BY MR. HAYES:
12	Have you ever considered
13	veteran managed? I bet you
14	could quadruple that number. A
15	veteran managed organization?
16	It's just a thought that a lot
17	more veteran managed business
18	that just veteran owned, and
19	not that they would want any
20	special consideration, but I
21	just think it might be worthy
22	to take a peek at owning
23	veteran managed businesses that
24	because you can't own a non-
25	profit. But I know a lot of

1	veteran managed. It's just a
2	thought.
3	BY MR. ABBOUD:
4	Right. Yes, sir. Thank
5	you for that.
6	Yes, sir?
7	BY MR. RICHARD:
8	Thank you, Robby, for the
9	update on the Veterans
10	Initiatives. Maybe I
11	misunderstood, but your
12	conclusion was with the three
13	initiatives, three million plus
14	impressions went out, and the
15	results were clicks, I think
16	you called them, 50 somewhat,
17	out of three million?
18	BY MR. ABBOUD:
19	Yes, sir. Yeah, those
20	were the performance metrics
21	that came out of the paid
22	advertising that we put forward
23	to enhance, to share, to
24	support, to promote the veteran
25	programs. And so really, at

1	the end of the day, yes, that
2	was over three million
3	impressions that we saw, which
4	did lead to over 4,000 visits
5	to the website, but when we
6	look at actual clicks and
7	keep in mind, this is just to
8	the ads that we reviewed today,
9	that we discussed today, but
10	yes, it did lead to 57
11	registration or application
12	clicks within the website.
13	BY MR. RICHARD:
14	Well, I will submit to the
15	Secretary that maybe we should
16	be doing something else. I
17	mean 50 clicks out of three
18	million is woefully short of
19	BY MR. PIERSON:
20	Well, what you're seeing
21	here is we're leading our
22	horses to the water. Three
23	million impressions means it
24	went across your device, your
25	laptop, or your desk.

1	BY MR. RICHARD.
2	Right. I understand that.
3	BY MR. PIERSON:
4	And then out of that, some
5	4,000 have said well, I'll go
6	onto the landing page. And
7	when we're talking to our
8	veterans, they're not all
9	business owners, but work at
10	businesses perhaps. But
11	speaking directly to that
12	business owner puts you into
13	another smaller universe, and
14	for those that are willing to
15	undergo the process here and
16	sign up, you know, as we
17	approach 1,000.
18	But I want you to know, as
19	Robby has pointed out, that
20	it's not for say what we call
21	lack of trying. We're getting
22	the information out. We know
23	that. We've got the data that
24	shows it. Whether or not they
25	will voluntarily step forward

1 to be a part of the program, 2 which puts them into a review 3 with the Department of Veterans 4 Affairs to make sure that they 5 were not dishonorably 6 discharged, and then it rolls 7 over to LED where we make sure 8 that they are in good standing 9 with the Secretary of State, 10 and then they become a veteran 11 owned business. So there is a 12 bit of a process there. 13 every wants to engage in it. 14 And we welcome, you know, constructive feedback, but this 15 16 is a good program. It's an 17 important program approaching 18 1,000 members. We think it's a 19 pretty good number. I agree 20 with you. It could be a lot 21 better, but you know, there's 22 not an active census out there 23 on how many real veteran owned 24 business there are, and why 25 they're not engaging this.

1	we're not stopping here. We're
2	going to continue to push and
3	push and push. And we'll
4	continue to grow that number,
5	and I hope to see it go from
6	1,000 to 2,000 to 3,000 to
7	4,000. But again, this is a
8	pretty robust effort, and
9	there's a significant amount of
10	plumbing pushing that out.
11	It's not a voluntary effort,
12	it's being funded by LED as
13	part of the marketing budget.
14	BY MR. RICHARD:
15	Oh, I'm well aware of the
16	amount of money being spent,
17	because I remember when the
18	initiative started, and we all
19	went to New Orleans and saw the
20	Governor and Drew Brees, and I
21	remember all of this stuff.
22	It's just a tremendous amount
23	of money for, in my view, a
24	very small return.
25	BY MR. PIERSON:

1	Yeah, I was surprised by
2	the results too.
3	BY MR. RICHARD:
4	Second, the total of
5	veteran owned businesses that
6	count, the 800 and some odd,
7	but we started off at 760.
8	BY MR. PIERSON:
9	No. I mean, I don't think
10	we started at that baseline. I
11	can check that for you but
12	BY MR. RICHARD:
13	But yes, sir, you
14	certainly can but
15	BY MR. PIERSON:
16	And that might have been
17	at the end of year one
18	promotion or something.
19	BY MR. RICHARD:
20	There's pardon me?
21	BY MR. PIERSON:
22	Maybe at the end of year
23	one, is that what you're
24	talking about?
25	BY MR. RICHARD:

1	No. Whenever we started
2	this, there were several
3	initiatives, if you remember,
4	that was trying to that were
5	vying for this money. And at
6	any rate, I would simply ask
7	y'all to, just to look at what
8	the increase has been from what
9	the initial database was. And
10	I think that would be something
11	of interest.
12	BY MR. PIERSON:
13	Yeah.
14	BY MR. RICHARD:
15	And lastly, again, not to
16	occupy too much time, lastly, I
17	think all of this leads into
18	whatever we could do to comply
19	with the Governor's request
20	about three years ago that he
21	wanted Louisiana to be known as
22	a veteran's friendly place for
23	retirees, like in maybe some
24	states like Florida and Texas
25	and things of that nature. One

1	of the reasons why maybe these
2	veterans owned businesses are
3	not that interested, even the
4	ones that took a look at the
5	exposure, is, you know, what's
6	the advantage, you know, what's
7	the advantage of
8	MR. WHITEHEAD:
9	What do they get out of
10	it?
11	MR. RICHARD:
12	Pardon?
13	BY MR. WHITEHEAD:
14	What do they get out of
15	it?
16	BY MR. RICHARD:
17	Yeah, I mean, just to put
18	a plaque on the wall is one
19	thing, but most of these
20	businessmen are working 24/7
21	just to make ends meet, and
22	what's the advantage? So that
23	would lead into a greater
24	initiative whenever the budget
25	process allows it or tries to

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

interject into the budget process on economics, what is it we could do -- and I think -- I thought, when I joined this council, I thought this was part of our mission. can we do to promote veterans, and the initiatives to make veterans want to come to Louisiana, wanting Louisiana to benefit. What initiative could we take state-wide to make Louisiana more friendly to veterans? A lot of it has to have been monetary. A lot of it has to do with monetary. But I mean, maybe there should be an initiative to go forward with something innovative to make people want to come here and retire, and make people want to

COURT REPORTERS OF LOUISIANA, LLC depos@courtreportersla.com

Polk, Belle Chase, and

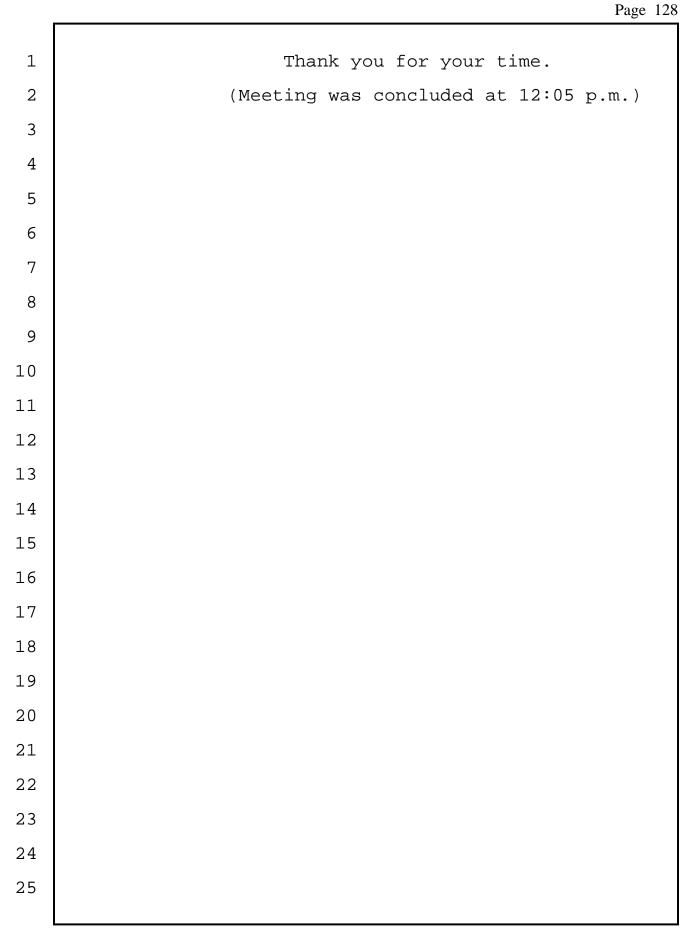
stay in that retire out of Fort

Barksdale. And it just seems

1	to me that we're lacking in
2	that overall effort, and I just
3	submit that as food for
4	thought, sir.
5	BY MR. PIERSON:
6	So noted, sir.
7	BY MR. RICHARD:
8	So noted. That's a great
9	term used in the military a
10	great deal, so noted. Thank
11	you very much for your time.
12	BY MR. ALLEN:
13	So I just wanted to point
14	out that I was a part of one of
15	the DICP applications that went
16	forth from Fort Polk and it is
17	a tremendous amount of work.
18	And it would you know, it
19	might have went the same way
20	without my help, but there's
21	one thing that's for sure,
22	without you, Secretary, and
23	you, Robby, that DICP that
24	70 million dollar DICP would
25	not have happened, period. So

1 thank you for your hard work on 2 I know how hard y'all 3 worked on it on a very short 4 timeline. So thank you for 5 that. And it kind of laid the 6 7 groundwork for everyone else so 8 that they understood that it was really possible to land one 9 10 of those when there was only 70 11 million dollars available, and over 400 million dollars' worth 12 13 of applications hit the table. 14 It was very impressive that you 15 were able to pull that off for 16 Vernon Parish. So thank you 17 again for that. BY MR. ABBOUD: 18 19 Thank you for that, Mayor. 20 So I think we can go and move 21 I'd like to ask the on. 22 members if there are any other 23 items to come before the 24 council today, so other 25 business or new business?

1	(NO ORAL RESPONSE)
2	BY MR. ABBOUD:
3	Okay. I'm hearing none.
4	So I'd like to open the floor
5	for any questions or comments
6	from members of the public?
7	(NO ORAL RESPONSE)
8	BY MR. ABBOUD:
9	Okay. Hearing none as
10	well. So with that, I think
11	for the sake of time, I think
12	we're clear to go ahead and
13	adjourn. Any motions to
14	adjourn?
15	BY MR. JAKES:
16	So moved.
17	BY MR ABBOUD:
18	Any seconds?
19	BY MR. GATTI:
20	Second.
21	BY MR ABBOUD:
22	All in favor, please say
23	aye.
24	(CHORUS OF AYES)
25	BY MR. ABBOUD:



CERTIFICATE

This certification is valid only for a transcript accompanied by my original signature and original required seal on this page.

I, Kristi Ryland, CCR (Certificate #27015) in and for the State of Louisiana, do hereby certify that on January 13, 2022, the above-entitled meeting was reported by me in the voice writer reporting method, prepared and transcribed under my personal direction and supervision, and is a true and correct transcript to the best of my ability and understanding; and that the transcript has been prepared in compliance with transcript format guidelines required by statute or by Rules of the Board;

That I am informed about the complete arrangement, financial or otherwise, with the person or entity making arrangements for deposition services and I have acted in compliance with the prohibition of contractual relationships, as defined by Louisiana Code of Civil Procedure Article 1434 and in the Rules and Advisory Opinions of the Board; and that I have no contractual relationship, direct or indirect, between a court reporting firm and any party litigant in this

1	matter, nor is there any such relationship between
2	myself and a party litigant in this matter;
3	That I am not related to counsel or to the
4	parties herein, nor am I otherwise interested in
5	the outcome of this matter.
6	SIGNED THIS THE 30TH DAY OF JULY, 2022.
7	
8	
9	
10	
11	
12	
13	
14	
15	
16	KRISTI RYLAND, CCR #27015
17	
18	
19	
20	
21	
22	
23	
24	
25	